



AGENDA

COMPLYING WITH U.S. EXPORT CONTROLS

Day One

7:30 REGISTRATION/NETWORKING/CONTINENTAL BREAKFAST

8:30 WELCOME/HOUSEKEEPING DETAILS

8:45 EXECUTIVE SUMMARY

9:15 SCOPE OF THE EXPORT ADMINISTRATION REGULATIONS

- Important terms and principles
- What is covered by the regulations
- Determining Jurisdiction
- Exercise

10:00 NETWORKING BREAK

10:15 CLASSIFYING ITEMS & COMMERCE COUNTRY CHART

- Classify your item and Export Control Classification Numbers
- Reasons for Control
- General Prohibitions 1 and 6
- Exercise

12:00 NETWORKING LUNCH

1:00 SPECIALLY DESIGNED VIDEO

1:15 APPLICATIONS & PROCESSING

- Classification Requests
- Applying for an export license/SNAP-R
- Application Review Process
- General Prohibitions 9 and 10
- Exercise

3:00 NETWORKING BREAK

3:15 END USER AND END USE CONTROLS

- Part 744 Control Policy
- Consolidated Screening List
- General Prohibitions 4, 5, and 7
- Exercise

4:00 BIS NEWS, UPDATES, & OTHER TOPICS

- Advisory Opinions
- Office of Antiboycott Compliance
- Recent Updates to the EAR

4:30 DAY ONE CONCLUDES



AGENDA

COMPLYING WITH U.S. EXPORT CONTROLS

Day Two

- 7:30 NETWORKING/CONTINENTAL BREAKFAST**
- 8:30 REVIEW AND GAME**
- 9:00 BIS OFFICE OF EXPORT ENFORCEMENT**
- 10:00 NETWORKING BREAK**
- 10:15 LICENSE EXCEPTIONS**
- When/How to Use License Exceptions
 - Country Groups
 - Exercise
- 12:00 NETWORKING LUNCH**
- 1:00 OFFICE OF FOREIGN ASSETS CONTROL, ENFORCEMENT**
- 1:45 DEEMED EXPORTS**
- Exercise
- 2:15 REEXPORTS AND OFFSHORE TRANSACTIONS**
- De Minimis Guidelines – General Prohibition 2
 - Direct Product Guidelines – General Prohibition 3
 - Exercise
- 2:45 NETWORKING BREAK**
- 3:00 EXPORT CLEARANCES AND RECORDKEEPING**
- Electronic Export Information
 - General Prohibition 8
 - Destination Control Statement
 - Recordkeeping
 - Exercise
- 3:45 EXPORT COMPLIANCE PROGRAM**
- Eight Elements of an Export Compliance Program
 - Exercise
- 4:30 DAY TWO CONCLUDES**