



## PACIFIC NORTHWEST DEFENSE COMPANIES AT THE AUSA ANNUAL MEETING & EXPOSITION IN WASHINGTON, D.C.

PNDC's shared booth at the Association of the **U.S. Army (AUSA) Annual Meeting & Exposition in Washington, D.C. on October 14-16, 2019**. PNDC Members have found this shared space to be a relatively easy & inexpensive way to connect with the over 30,000 attendees including U.S. Military, companies that supply the military, and foreign buyers who come to the U.S. for this event.

PNDC member businesses pay just \$5,225\* (one-fourth the cost of your own booth.) Non-members pay \$6,725 for this shared booth space. This includes:

- AUSA Sustaining Membership for PNDC (one membership is required to rent a booth)
- AUSA Annual Meeting/Exhibit Hall passes for representatives from each partner company
- Exhibit Booth space rental (likely a 20'x20' booth space, subject to a minimum number of shared booth partners)
- Shared Tables/Chairs/Carpet
- Dedicated space for each partner business to display products, printed materials, business cards, etc.
- Large printed banners for the booth - with all exhibiting partner business logos
- Printed handouts summarizing PNDC and all exhibiting partner businesses
- Participation in the PNDC NW Congressional Staffers Roundtable at the Convention Center
- Tickets will also be available for the following events on a lottery basis (last year, each partner company was able attend their first choice of event): Int'l Military VIP Reception, Int'l Military VIP & Industry Networking Breakfast, and Sustaining Member Reception & Luncheon

Each business will have the option of staffing the booth as little or as much as you like (in order to free up time for you to also walk the exhibit floor). For space consideration, only two of your staff members should be in the booth at any one time.

\*Note: Each partner is responsible for your own travel, lodging and shipping expenses.

**CONTACT KATE KANAPEAUX**  
**KATE@PNDC.US | 888-701-7632**

