



## Business Development Manager

Are you a technically-minded, energetic and highly motivated individual who enjoys B2B sales and has excelled in the aerospace market? Connor Manufacturing Services has an exciting opportunity for an experienced sales professional to join our fantastic team. Connor is a worldwide leader providing customized solutions in precision metal stamping, wire forms, springs and integrated assemblies for a variety of markets, and we are looking for someone to help expand our aerospace business!

The Business Development Manager's primary responsibilities include:

- Developing and maintaining new and existing customer accounts for our Portland Oregon factory, with a concentrated focus on the aerospace industry.
- Helping to create and execute a marketing plan and sales strategies.
- Cold calling and traveling to visit potential and established customers with frequent travel throughout the Northwest.
- Working as a team with customer service, engineering and all other internal departments to manage customer accounts.
- Representing the company at trade shows.

Qualified candidates will have a Bachelor's Degree in Engineering or Business and a minimum of 5 years' experience selling for a custom manufacturing company, including a proven track record of generating new accounts with a basic technical knowledge of custom manufactured parts. Experience in metal fabrication and aerospace strongly preferred. Must be a team player with excellent interpersonal and communication skills. Candidate residency in Portland is ideal, but remote work may be considered within the West Coast region.

Connor provides a competitive compensation and benefit package, including medical, dental, vision, 401k, paid holidays, generous PTO and more!

To apply, please e-mail your resume in MS Word or PDF format to [SRoss@ConnorMS.com](mailto:SRoss@ConnorMS.com).

**[www.ConnorMS.com](http://www.ConnorMS.com)**