

UP NEXT: A LOOK AT UPCOMING PNDC EVENTS



INTELLIGENCE. ACCESS. SUPPORT.

REGISTER NOW!

TOMORROW! DEFENSE CONTRACTING UPDATES TO THE FEDERAL ACQUISITION REGULATION (FARS) & DEPARTMENT OF DEFENSE FEDERAL ACQUISITION (DFARS)
| January 8 | Webinar

LAST CHANCE TO REGISTER! HAPPY HOUR HOSTED BY OPUS INTERACTIVE |
January 15 | Hillsboro, OR

PINTS & PROFESSIONALS HAPPY HOUR | February 5 | Tualatin, OR

SUPPLY CHAIN OPPORTUNITIES CONFERENCE | February 13 | Portland, OR Area

BRIEFING: GETTING YOUR INTELLECTUAL PROPERTY IN ORDER | February 26 |
Seattle, WA

NETWORKING EVENT HOSTED BY OLES MORRISON RINKER BAKER LLP | March 19 |
Seattle, WA - SODO Area

**DEFENSE CONTRACTING UPDATES TO THE FEDERAL ACQUISITION
REGULATION (FARS) & DEPARTMENT OF DEFENSE FEDERAL
ACQUISITION (DFARS) | Wednesday, January 8, 2020 | WEBINAR**



PNDC welcomes Jonathan DeMella, Partner, Davis Wright Tremaine, LLP for this 2019 year end update on important changes and developments in Government contracts law and regulations, including the Federal Acquisition Regulation (FAR) and the Department of Defense Federal Acquisition Regulation Supplement (DFARS). Join us for a discussion on changes that are likely to impact your business in the coming year. In addition to the presentation, there will be time for your questions.

REGISTER NOW!

HAPPY HOUR AT OPUS INTERACTIVE | Wednesday, January 15 | Hillsboro, OR



Celebrate with Opus Interactive! Opus is pleased to welcome fellow PNDC Members to help them celebrate their recent FedRAMP Ready Authorization. Their OpusGov Cloud has achieved a Federal Risk and Authorization Management Program (FedRAMP) Ready Authorization, making the Oregon-based company one of just 242 authorized providers in the United States. FedRAMP is a government-wide program providing a standardized approach to security assessment, authorization, and continuous monitoring for cloud products and services. FedRAMP enables Agencies to rapidly adapt from old, insecure legacy IT to mission-enabling, secure, and cost-effective cloud-based IT. Join us on January 15th to toast the innovative Pacific Northwest companies supporting defense and security agencies.

REGISTER NOW!

**PNDC PINTS & PROFESSIONALS HAPPY HOUR HOSTED BY:
PNDC'S MEMBERSHIP & MARKETING COMMITTEE | Wednesday,
February 5 | Stickmen Brewing Company, Tualatin, OR**

The PNDC Membership & Marketing Committee invites you to join us for an opportunity to connect with your fellow PNDC Members and guests at this informal Happy Hour. We are excited to enjoy this social occasion with our fellow members to support and further create member camaraderie!

GRAYBOX, and JLL Corporate Real Estate Services will provide appetizers and buy a round for the first 35 people to RSVP!

[REGISTER NOW!](#)

SUPPLY CHAIN OPPORTUNITIES CONFERENCE | Thursday, February 13 | Portland Area

Through a combination of presentations and round-table discussions, this Supply Chain Opportunities Conference is designed to help companies develop new knowledge, new contacts, and most importantly, new business. This is a unique opportunity for manufacturers to network with primes and each other.

Learn to do business with...



Every attendee from the previous Supply Chain Opportunities Conference, who responded to the post event survey, said that they made connections that might lead to business sales opportunities!

[REGISTER NOW!](#)

BRIEFING: GETTING YOUR INTELLECTUAL PROPERTY IN ORDER | Wednesday, February 26 | Seattle, WA



Each year companies lose opportunities and money because they do not have an Intellectual Property program in place. PNDC is pleased to welcome Priya Cloutier, Attorney, CLOUTIER ARNOLD JACOBOWITZ PLLC to share her proactive approach to protecting your “secret sauce.” Those managing their organizations Intellectual Property program, executives, technical and engineering staff should attend.

[REGISTER NOW!](#)

**NETWORKING EVENT HOSTED BY OLES MORRISON RINKER BAKER
LLP | Thursday, March 19 | SOUTH OF DOWNTOWN SEATTLE (SODO) -
Seattle, WA**



Please join us for an evening of networking and refreshments hosted by Oles Morrison Rinker Baker LLP. This is a great opportunity for you to engage with PNDC Members and other businesses in the defense/security industry.

REGISTER NOW!

MEMBER NEWS

CAN A TRADE SHOW HELP YOU REACH YOUR 2020 GOALS?

TOP REASONS YOU MIGHT CONSIDER EXHIBITING:

- >> Increase Sales & Lead Opportunities Services
- >> Showcase New Products &
- >> Take Advantage of Face-to-Face Marketing
- >> Listen to Customer Feedback
- >> Boost Brand Visibility the Industry
- >> Build Lasting Relationships with

PNDC is pleased to let members know about some great exhibit opportunities in 2020, many with exclusive discounts for PNDC Members!

PNDC's Shared Booth at Association of the U.S. Army (AUSA) Annual Meeting & Exposition | October 12-14, 2020 Washington, D.C.

We are now taking reservations for PNDC's shared booth at the Association of the U.S. Army (AUSA) Annual Meeting & Exposition. Members have found this shared booth to be an easy and inexpensive way to exhibit at this event that attracts over 30,000 attendees including U.S. Military, companies that supply the military, and foreign buyers who come to the U.S. for this event. Contact Kate Kanapeaux at kate@pndc.us or 888.701.7642 for more information and

some grant opportunities to help fund your participation. **Limited shared booth spaces available - reservation deadline is February 14, 2020.**

5th Annual Aerospace & Defense Suppliers Summit | April 6-8, 2020 | Seattle, WA

Bi-annual program that brings together the aerospace supply chain for prearranged one-on-one meetings in Seattle. Please contact Karlee Keith at Karlee@pndc.us for information on discounts for PNDC Members to exhibit at the program.

AUVSI Xponential | May 4-7, 2020 | Boston, MA

Business Oregon and several partners are hosting a shared booth at the annual Association of Unmanned Vehicles Systems International (AUVSI) trade show. Oregon companies can receive more information by [filling out the online form on Business Oregon's site.](#)

DON'T FORGET ABOUT CONNECTING WITH THE PNDC COMMUNITY!



By sponsoring PNDC events, your organization will gain visibility and build relationships with regional Presidents, CEOs, senior executives, and management staff, as well as defense and security agency leaders. In addition, your sponsorship reinforces your support of our region's economy and our nation's security. [2020 PNDC Sponsorship Overview.](#)

Book your ad in PNDC's 2020 Defense & Security Catalog now – reservations due January 14. This popular directory includes a listing of all PNDC Members and will be distributed at over 60 events throughout the year. Better yet, get a **FREE ad in the catalog** with pre-committing to at least \$3,500 in 2020 PNDC event sponsorship!

Thank you to PNDC's Sustaining Members who provide support, expertise and leadership within our community!

UNTAPPED
C R E A T I V E



Buchalter

ATERWYNNE

AND MORE!

The Pacific Northwest Defense Coalition (PNDC) - The Business Trade Association for the Pacific Northwest Defense and Security Industry

See what's happening on our social media sites:



Pacific Northwest Defense Coalition (PNDC) | 888.701.PNDC | www.pndc.us

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