



PNDC COMING EVENTS: Join

us!

GOVERNMENT CONTRACTING CONFERENCE

Camp Withycombe, OR
April 28

NETWORKING LUNCH & TOURS @ DAVIS TOOL

Hillsboro, OR
May 3

WORLD TRADE DAY

Spokane, WA
May 5

USE YOUR WEBSITE TO LAND MORE LEADS/CUSTOMERS

Portland & Online
May 12

NW AEROSPACE & DEFENSE SYMPOSIUM

Joint Base Lewis-
McChord, WA
May 18-19

CONGRESSMAN DEREK KILMER ROUNDTABLE

Tacoma, WA
May 20

NETWORKING LUNCH & TOURS

@ DAVIS TOOL

Tuesday, May 3 | Hillsboro, OR

DAVIS
TOOL INC.

Please join your PNDC
friends and colleagues for a
networking lunch hosted by
Davis Tool. Enjoy lunch,

quality networking, and a tour of Davis
Tool's incredible manufacturing facility.

[CLICK HERE TO REGISTER](#)

2016 NORTHWEST
AEROSPACE & DEFENSE
SYMPOSIUM

May 18-19 - Joint Base Lewis-McChord

Wednesday/Thursday, May 18-19 |

JBLM

[FINANCING](#)

[OPTIONS FOR](#)

[EXPORTING](#)

[WEBINAR](#)

Online

May 25

[CONGRESSMAN](#)

[KURT SCHRADER](#)

[ROUNDTABLE](#)

Clackamas, OR

June 2

[NW MILITARY](#)

[EMPLOYER SUMMIT](#)

Camp Withycombe, OR

June 3

[TRADEMARK LAW](#)

[FOR DEFENSE](#)

[CONTRACTS](#)

[WEBINAR](#)

Online

June 7

[SUPPLY CHAIN](#)

[OPPORTUNITIES](#)

[CONFERENCE](#)

Bend, OR

June 9

[NETWORKING](#)

[RECEPTION & LUAU](#)

[@ TIMBERCON](#)

Tualatin, OR

June 23

[NETWORKING](#)

[LUNCHEON @ DMA](#)

[INSURANCE](#)

Mukilteo, WA

July 19

[DESIGN PATENTS](#)

[FOR DEFENSE](#)

[CONTRACTS](#)

[WEBINAR](#)

Online

August 9

[VIP SUMMER BASH](#)

*****Discount ends this Friday, April 29*****

This annual symposium brings together aerospace, defense, and unmanned systems business and government leaders to discuss new developments and business opportunities in aerospace, space, defense & security.

Increase your awareness about current initiatives, learn about government contracting and exporting opportunities, connect with prime contractors, and network with key government and military leaders.

Symposium Features:

- Updates from top elected officials
- Networking with military leaders and prime contractors
- Trends in defense, security and UAVs
- DoD Budget Projections
- Aerospace and Space Exploration
- Procurement Opportunities

Confirmed Speakers Include:

- **COL Daniel Morgan**, Commander, Joint Base Lewis-McChord
- **Hon. Norm Dicks**, former U.S. Congressman, House Defense Appropriations & Intelligence Committees, current Senior Policy Advisor at Van Ness Feldman
- **John Luddy**, Vice President, National Security Policy, Aerospace Industries Association
- **Katrina Jones and Ron Stearns**, Aerospace Analytics
- **J.J. Gertler**, Military Aviation and Defense Policy, Congressional Research Service, Washington, D.C.

[CLICK HERE TO REGISTER](#)

*****Discount ends this Friday, April 29*****

PNDC, PNAA, and AUVSI Cascades are jointly

Benchmade CEO's
Home, West Linn, OR
August 13

**PNDC
PLATINUM
SUSTAINING
MEMBERS**

ATERWYNNE LLP
ATTORNEYS AT LAW



Oregon's Procurement
Technical Assistance Center



**ORGANIZATION
FOR ECONOMIC
INITIATIVES, INC.**



Department of Commerce
Innovation is in our nature.

*Celebrating 11 Years of
Strengthening our
Region's Economy and
our Nation's Security*



hosting this Symposium. Thanks to our

sponsors:



USING YOUR WEBSITE TO LAND CUSTOMERS

Thursday, May 12 | Portland or Online

POP ART Join Pop Art's
digital marketing
team for a

discussion on making your web site effective for prospects at all stages in the buying process. Learn how to apply best practices in content generation, social media publishing, and blogging to move prospects from awareness to consideration to decision. Whether you are looking to generate more leads, get started with blogging for the first time, or finally figure out how to measure and improve the ROI of your web site, be sure to attend this event so that you can get answers to your questions.

You may join this informative event either in person at Pop Art's Portland HQ -- or online. Either way, this event is **FREE for all PNDC members.**

[**CLICK HERE TO REGISTER**](#)

CONGRESSIONAL

ROUNDTABLES

Friday, May 20 | Tacoma, WA
Thursday, June 2 | Clackamas, OR



PND C advocates with NW Congressional Members to streamline and strengthen federal procurement processes. A key part of our advocacy is regular **face-to-face Congressional Roundtables** with PND C members. Next up:

- PND C Roundtable with **U.S. Congressman Derek Kilmer** - Friday, May 20 at 1:00-2:15 PM in Tacoma, WA
- PND C Roundtable with **U.S. Congressman Kurt Schrader** - Thursday, June 2 at 9:15-10:30AM in Clackamas, OR.

Take advantage of one or both of these opportunities to learn what's happening in Congress -- and to advocate for budget and policy changes to help your business and all Northwest contractors. These Congressional Roundtables are **free for all PND C members**, but space is limited so please RSVP today.

[REGISTER FOR KILMER](#)

[REGISTER FOR SCHRADER](#)

FINANCING OPTIONS FOR EXPORTING

Wednesday, May

25 | 10:00AM | Online



Export financing is a key factor in a successful international sale. This webinar to explore key services to make your export financing offers competitive and assure your company is paid in a timely matter. Featuring:

- **John Brislin, Export-Import Bank** - discussing export financing and insurance
- **Jim Newton, U.S. Export Assistance Center, Portland** - presenting an overview of the SBA's Export Working Capital program
- **Debbie Gelbach and Joe Timmons, Banner Bank** - reviewing letters of credit and documentary collections.

This webinar is **FREE for all PNDC members**, but advance registration is required.

[CLICK HERE TO REGISTER](#)

SCHOLARSHIP OFFERED FOR BUSINESS CAMP

Applications due on May 9



If you work for a manufacturer and have a teenage son or daughter, don't let

them miss the opportunity to attend **Young Entrepreneurs Business Week** - a program that builds future business leaders. At Business Week, students cultivate business competency, college credit, career direction and confidence; as students

run through business simulations in teams and hear inspiring talks from real entrepreneurs or executives, they explore various job fields and industries-including manufacturing.

[AKT](#) is sponsoring high school students, between ages 14 and 18, to attend YEBW 2016. To be eligible, a parent or guardian must work for a manufacturing business. Encourage your son or daughter to apply for AKT's scholarship.

[CLICK HERE TO APPLY](#)

Final Notice:

GOVERNMENT CONTRACTING CONFERENCE

**Thursday, April 28 | Camp
Withycombe**



Oregon's Procurement
Technical Assistance Center

Over 170 business leaders have already registered for tomorrow's conference, which offers a full day of robust and informative training, coupled with networking opportunities. Attendees will learn from various seasoned government contracting professionals, and receive training specifically tailored to companies pursuing the government marketplace.

[CLICK HERE TO REGISTER](#)



Pacific Northwest Defense Coalition (PNDC) | 888-701-PNDC | www.pndc.us

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