



NWB2B.com Success Stories:

Will Macia, President, Last U.S. Bag Company:

“We uploaded our profile and were solicited by multiple large companies such as NASA, Lockheed Martin, and Northrup Grumman, who came to us with RFQs that we would have never had exposure to. So this online buyer/supplier database gave us a platform and an opportunity to be exposed to some of these companies that would have taken years for us to develop.”

Lori Olund, President, Miles Fiberglass and Composites:

“Other tools in this category are very specific to certain industries and extremely expensive. Here, search criteria can be as specific as you wish or as broad as you wish, making it very user friendly.”

Leonard Felix, President, CID Bio-Science, Inc. / Felix Instruments Applied Food Science:

“This service is useful. A quick attempt at identifying fresh produce-related businesses gave me good results.”

Lynn Pierson, Sales & Marketing Manager, Axiom Electronics:

“This service has been a valuable tool for Axiom in that it provides a database of connected suppliers and prospective customers which has enabled us to prospect more efficiently and effectively.”

Jeff Mayhew, Sales Manager, Western Precision Products (WPP):

“Using this tool has provided WPP with a real and specific opportunity that has now fostered mutual interest and preferred supplier status for us. It is unlikely we would have gained as much as we have, so fast, without utilizing this tool. We've saved months of time making repeated, fruitless contacts. This was an instant partnership.”

Learn more about NWB2B by visiting www.nwb2b.com.